


Parkview Transforms its Supply Chain with the ITopia® Platform

Turning Over \$17 Million of Annual Expenses
into Revenue

Success Story



Parkview Health is a not-for-profit, community-based health system that serves **7** acute care hospitals across **3** states.

Additional services include the Samaritan Flight Program, Parkview Heart Institute, Parkview Ortho Hospital, a Certified Stroke Center, Women's & Children's Hospital, Outpatient Center, and Comprehensive Cancer Center.



The **Challenge**

Parkview was in need, just like most IDNs, for a significant change in its supply chain strategy and infrastructure. Led by Donna Van Vlerah, a 25-year veteran, Parkview embarked on a search initiative for a warehouse-centric solution with a clear objective: "To transform Parkview's supply chain to deliver safe, high-quality, patient-centered service that seamlessly supports clinicians in the direct care of patients."

"I wanted to significantly drive down the level and cost of our inventory and improve support to our clinicians."

Donna Van Vlerah
Vice President, Supply Chain, Parkview Health

Parkview was using a MMIS system for purchasing and inventory control. The MMIS system had major capability gaps in providing proper inventory management, demand forecasting, system-directed functionality for warehouse operations and most importantly, it had no capability to provide visibility for the hospital's inventories across the IDN.

Van Vlerah's supply chain strategies included:

- Collaboration with suppliers to manage flow of goods and achieve cost reduction for Parkview's supplies.
- Deploy Parkview Health's Distribution Center (PDC) enabling centralized purchasing activities, consolidated receiving functions, and enhanced distribution management practices across all of its hospitals and clinics with "Point-of-Use" technology.
- Automation and management of inventory at each Point-of-use to support clinical staff's on-going needs and facilitate just-in-time delivery.
- Global, real-time visibility across the hospitals' network, including "virtual inventory" for supplies used at clinics and nursing stations, with the ability to see and track what, where and when supplies are available or needed.

The Solution

Following research for an enterprise SCM platform for its IDN, Parkview decided in favor of TECSYS because it enabled a comprehensive virtual inventory management solution not only in the warehouse, but also in hospitals and clinics.

“TECSYS' suite of software brings government and commercial best practices to your doorstep. It will revolutionize how business is conducted in the healthcare arena. The Return on Investment is solid. If you are looking for innovation to become a front-runner in the industry, then you should look at TECSYS' portfolio of products. I did look and did not find anyone with the same depth and breadth of a superior Warehouse Management System solution as TECSYS.”

Donna Van Vlerah
Vice President, Supply Chain, Parkview Health

The Benefits

- Reduced/eliminated distributor fees, minimized distribution cost
- Reduced manual work by 50%, reassigned manual workers to warehouse operations
- Ability to reclaim over \$17 million of uncharged supplies to become billable items
- In about a month from going live, Parkview had already felt the significant benefits of TECSYS' supply chain execution solutions
- With self-distribution, reduced/eliminated distributor fees, minimized distribution cost
- Reduced non-catalog items by 8%
- Incorporated Demand Forecasting to anticipate customer requirements
- The ability to minimize obsolescence with a potential savings of over \$8 million per year
- Right sized customer needs with the ability to provide Low Unit of Measure



“We just went live on useIT™ and this system will enable Parkview to capture patient chargeable items. The potential gross revenue for expensed items per year could exceed \$17 million. In the past many of these items were simply not captured and shared with the finance area. With TECSYS' ITopia® platform we will turn these expenses into revenue.”

Donna Van Vlerah
Vice President, Supply Chain, Parkview Health

Copyright © TECSYS Inc. 2016

All names, trademarks, products, and services mentioned are registered or unregistered trademarks of their respective owners.



1 Place Alexis Nihon, Suite 800, Montreal, QC, Canada H3Z 3B8

www.tecsys.com // info@tecsys.com // Phone: 514-866-0001 // Toll Free: 1-800-922-8649