



ENHANCED BUSINESS SOLUTIONS

TECSYS®

MEET US **AGAIN...**

...for the first time

Companies are always changing as new ideas disrupt the market. Staying with what worked in the past is no longer enough if you want to lead the competition. Enhanced Business Solutions now offers the unique competitive advantage you need to get the most out of your business applications and keep your internal staff and customers happy.

Our passion is to help you get ahead and stay there!

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Get the Edge You Need With **EASE**

The supply chain is constantly changing. In order for your business to adapt to these changes and out-execute others in your industry, you need a competitive advantage. If you are in Healthcare, this can mean gaining compliance to new government regulations before the other providers do. If you are a manufacturer and seller of everyday goods, gaining an advantage can come down to tracking assets more efficiently, or having quick and secure credit card transaction capabilities.

TECSYS products and services are designed around four main “pillars” of success that we call EASE: Execute, Adapt, Scale, and Expand. These pillars not only ensure your business succeeds, they transform it by giving you the power to:



Execute – Run your supply chain with a proven high-performance engine



Adapt – Transform your supply chain on the go



Scale – Optimize your supply chain as your business scales



Expand – Broaden your supply chain reach to bring greater value to your customers

The goal of Enhanced Business Solutions is to help you future-proof your business with EASE – the best competitive advantage there is.



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MODERNIZE WITH EASE

Modernize your business applications to ensure your company can operate at its full potential

Applications that are no longer working or are out of date can be a big contributor to businesses becoming out of touch with their markets.

The solution is to modernize. Modernized applications not only lead to quicker turn-around of goods, but they also reduce costs. Keeping applications relevant helps you manage data and reduce redundancies so your business processes become more efficient. In the end, with your technology fully aligned, you will have the flexibility to quickly adapt, and scale with the evolving market. This gives you a strategic competitive advantage, something both internal staff and customers will notice and appreciate!

How Modernizing Works

What we are offering is a chance for your business to revisit old applications, and replace or renew those whose functionality no longer meets market demand.

We consider your long-term business needs, recognizing that over time, your applications may need to be consolidated, decommissioned, or replaced as technology evolves or the demands of the market change. (See our *Service Chart* on the next page).

Our team will assess your applications and work with you to provide a technically sound solution that will grow with your business.



SERVICE CHART

Service	Action	Outcome
REMEDiate	Resolve issues with the application code without changing functionality	Improved performance
CONSOLIDATE	Combine applications that are performing like functions	Remove duplicate systems, centralize information
REPLACE	Substitute the existing application with a new custom application	Maximized functional and/or technical adequacy and/or reduce the TCO, as well as harvest the benefits of an existing investment
DECOMMISSION	Stop use of an application in production mode	Removal of application if possible, or partnership with TECSYS to host application if it contains critical data
SUSTAIN	Leave an application as it currently is	Continue use of an application where functional and/or technical adequacy is acceptable

Take the Test

If you want to know whether you need to modernize, take our How Are My Applications Doing? Quiz below. This will help you assess issues such as integration with other applications, accessibility of data, accessibility of the user interface by customers and business partners, operational and support costs, and more. If you answer “No” to any of the questions, then you should seriously consider modernizing your applications.

HOW ARE MY APPLICATIONS DOING?

Assessment Category	Question	YES	NO
FUNCTIONAL ADEQUACY	Is the application actively used by the business?		
	Does the application fit functional requirements?		
	Does the application align with the business strategy?		
	Does the system meet regulatory requirements?		
	Does the application provide competitive advantage?		
	Is the application easy to use?		
	Does the application meet customer expectations?		
	Does the application repeat, or overlap with another application's function?		
	Is the application and platform stable?		
	Is the application or platform still under support from their vendors?		
TECHNICAL ADEQUACY	Is the application code understood by the IT organization?		
	Are the skills to support the application and platform readily available?		
	Is the application and platform extendable and flexible?		
FINANCIAL ADEQUACY	Is the overall cost of ownership in line with the benefit delivered?		
	Are financial metrics (such as cost per change) in acceptable ranges?		

INTEGRATE WITH EASE

Integrate all your software and technology to simplify your business operations

With so much complex data, you need to be sure that you have the right information in the right system at the right time. Integrating removes all apprehension from decision-making by leveraging your business capabilities onto one platform.

We help connect every component of your business in order to create a seamless solution. This helps you when you need to scale your business, while cutting back costs by ensuring that you are utilizing the whole system in the most efficient manner possible. When your applications can talk to each other clearly, not only will you make better decisions, but you will make decisions faster, giving your business the competitive advantage it needs. Ultimately, you will be able to make decisions based on complete, accurate, and current information, and use that to bring greater value to your customers and broaden your supply chain reach!



HOW INTEGRATING WORKS

We collaborate with you to define a solution that fits your business, ensuring that it can run at maximum efficiency.

For existing customers, we can improve operational and strategic decision-making through the timely consolidation of information from your various systems. For new customers, including those with other components that need to interface with TECSYS, we can help with the integration and optimization process.

Whether you are building a solution for your business, or collaborating with us to define one, we leverage our knowledge of TECSYS applications, middleware, and overall supply chain management systems, to ensure that your operations are fully streamlined.

NEED TRAINING?

We offer various training programs, and can provide guidance on how to best integrate with TECSYS. We can also guide you on the process of designing and implementing your own integrated solution.



EXTEND WITH EASE

Extend your TECSYS product so your company can evolve with the changing market

As your business grows, so do your requirements. Extending generic functionality is often all you need to adapt to the changing market.

We work with you to define your new requirements, and develop the new functionality you need. We guarantee a seamless integration with your TECSYS software, so you will continue to reap the benefits of our proven platform.

As your business evolves based on market demands, you will always be able to add new functionality to your TECSYS solution. And, when you're ready to upgrade to the next version, all your new functionality will follow.

When you extend your TECSYS software, you are both differentiating yourself and keeping your competitive advantage.

CONTACT US

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**FUTURE-PROOF YOUR
BUSINESS WITH EASE —**
THE BEST COMPETITIVE
ADVANTAGE THERE IS.

Your Supply Chain Matters.™
TECSYS®

